



CENTRALISED CAREER GUIDANCE & PLACEMENT CELL

Guru Gobind Singh Indraprastha University

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F. No. GGSIPU/CCGPC/2022/ 324

Dated: 9th February 2022

Sub. Placement opportunity for MBA students of 2022 passing out batch in the company “Regalo Kitchens”

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of placement opportunity for MBA students of 2022 passing out batch in the company “Regalo Kitchens” for your reference and circulation to students to apply on given link by 11th February, 2022:

Registration Link – <https://forms.gle/2XUrnNE19WtaNZVn8>

Coordinator for this drive:

Nisha Aggarwal, T&P Incharge(MBA,MAIT)

nishaa@mait.ac.in

Company Profile:

We're kitchen and Wardrobe specialist who develops, manufactures and sells various kinds of kitchen & Wardrobe solutions to ideally suit the varying modern-day needs of home owners. We inspire lives through our products that blend creativity and functionality.

Our range is designed to meet the Indian lifestyles and living standard. We translate designs into solid woodwork. We are equipped with the latest technology and has picked the finest and best machinery to make kitchens of culinary delight.

Our market network consists of Interior designers, architects, builder, contractors etc.

For more details about us, kindly visit our website:www.regalokitchens.com

Job Profile: Business Development Executive

Eligibility: 60% aggregate & above throughout 10th, 12th, Graduation and MBA.

Personal attributes:

- Must be fluent in English.
- Should have good analytical & problem solving skill.
- Should have expertise in Mathematical skills.
- Makes necessary phone calls and meetings to help sales.
- Demonstrates products and services as deemed necessary by clients and management.
- Manage the orders from clients and take follow up with all concerned departments.
- Research and build relationships with new clients.
- Interaction with Market Network of Builders, Contractors, Interior Designers and Architects and developing the same.

Campus placement 2022 Salary Structure for BDE:

The salary structure is Negotiable and will depend upon the student's interview process.

Salary Slab :

Minimum Rs. 6 Lacs Per Annum : Maximum (negotiable; depends upon the individual's process)

Training period:

1 month including In-house and field training. Training will held in the respective locations assigned to the candidate under the line managers.

Interview Process will include the following rounds:

- 1. Aptitude Test (computer based)**
- 2. Hr Round (f2f interaction round)**
- 3. Final Round (f2f interaction round)**

Every round is an elimination round.

Note:

- The candidates having any backlog in the course will not be allowed.
- The Joining will be after the final exams are done.
- We can give any location to anyone; the location will be confirmed a few days prior to the joining. So, the candidate should be open for Pan India location.
- The selection will be solely on the candidate's performance in each and every round.
- It is mandatory to have own Vehicle at the time of joining as the profile includes intensive driving.



(Ms. Nisha Singh)
Placement Officer, CCGPC